



EXQUISITE HOTELS AND RESORTS
PRESENTED BY MOIRA FITZPATRICK
www.moirafitzpatrick.com

February 2017

Moira Fitzpatrick Presents Winter & Spring Getaways

Dear Colleague:

Many parts of North America have been suffering through extreme weather – everything from frigid temperatures, to flooding and ice storms. This is a perfect time to make travel plans to escape the nasty weather. I hope some of our offers will tempt you – from a ski vacation in the Rockies to surf and sand in the Caribbean. Or how about a country retreat on the south coast of Vancouver Island, cross country skiing in the Eastern Townships, or a European vacation in the City of Light..

This is a perfect time for US travelers planning to visit Canadian and European destinations offering excellent prices due to a favorable \$US exchange rate

Thank you for your great loyalty and support of our properties -- we hope to help you plan some exciting trips in the next few months. Here are a few amazing travel suggestions.

CANADA

The Post Hotel presents the annual **Winemakers' Dinner Series 2017**, which starts Friday, Feb 3, and runs through every other Friday up to Mar 31, plus a final dinner on Apr 21. Dinners include 6-course gourmet dinners with wine pairings. **Price for most dinners - \$248 pp plus gratuities and taxes**

The Suite Winemakers Dinner Package Package includes 2 nights in a deluxe suite, two tickets to a Winemakers Dinner and breakfast each morning. Price for all weekends (except Masseto) \$825 per person. Price for **Masseto weekend \$1043 per person.**

The Post Hotel's next Wine Summit Lake Louise will take place June 1-4, 2017.

Sooke Harbour House House is offering 3 nights for the price of 2 - book 3 nights and receive your least expensive night free – valid until Apr 30, 2017, with Easter blackout dates Apr 14-17; includes welcome bottle of wine and 15% TA commission when booked through Moira.

Dine and Unwind offers guests a complimentary 4-course dinner for two worth \$170, when staying in a top room category for 2-nights, valid through Apr 30, 2017, excluding Valentine's Day. Price starts from CND\$598 for 2.

Clayoquot Wilderness Resort is offering a special during Peak Season only – save at least \$500/ night, and as much as \$1000. Families can save \$500/night, per add-on person sharing – minimum 3 guests per tent, maximum 4. Ensuite & Deluxe Tents offer queen-size sofa beds, suitable for extra guests.

Manoir Hovey is offering 3 nights for the price of 2, including fine cuisine dinner and full gourmet breakfast on the first and second nights, starting at CDN\$340 pp dbl; valid through June 1, 2017 and it also includes gratuities on the meals.

Please call Moira for all reservations and bookings at 1-604-602-1282.

FRANCE

La Villa Maillot Arc de Triomphe is featuring a special Family Package (2 adults/2 kids), starting at 450€ for one suite/night plus breakfast; valid through Feb 25, 2017. Also included are complimentary -- Wifi, Ipad, Wii & Playstation, in-room coffee & tea making equipment.

La Villa Haussmannis offering breakfast for two daily, bottle of wine with card from TA, welcome amenity plus a 3-course lunch for 2 (not including beverages) valued at 70€ -- when booking with Moira through Mar 31, 2017. The commission will be 12%.

Le Mas de Pierre, French Riviera, has now closed for a 5.5 Million Euro major renovation - it will reopen for business March 29, 2017. Moira's special opening offer in April and May 2017 includes daily breakfast for two in the BAR plus a Fragonard gift.

Hotel Le Pignonnet is offering a Valentine special – Aix in Love. This romantic, one-night package for two includes accommodation in a room or suite, buffet breakfasts, half bottle of Champagne, pastry treat, special gift for him & her, starting at 200€, valid Feb 10 – Feb 20, 2017.

Please call Moira for all reservations and bookings at 1-604-602-1282.

ITALY

Relais Borgo Santo Pietro has been awarded #2 Top Resort in Europe and #21 Best Resort in the World by Condé Nast Traveler Readers' Choice Awards, 2016. The hotel will be offering special wedding packages for intimate weddings and small parties in the coming season.

SPAIN

Sant Pere del Boscis offering 25% off room rate when booking minimum 2 nights, starting from 270€, available year round. Low-season special that includes accommodation in superior room, gourmet breakfast for 2, welcome drink, upgrade and late check out if available, starting at 260€ per room per night, and valid through May 2017. Easter and Valentine's require minimum 2-night stays.

CARIBBEAN – ST. LUCIA

East Winds is offering a Spring flash sale of 25% discount on bookings in March, if booked by Feb 28, 2017. The hotel is also offering an Early Bird Summer Special 2017 – book by Feb 28 to receive 25% off for stays between May – Oct 2017. Receive a free room upgrade, superior to deluxe, for stays between May – October.

Please call Moira for all reservations and bookings at 1-604-602-1282.

Relais & Châteaux Hotels

THE POST HOTEL & SPA www.posthotel.com Located in the Canadian Rockies, this premier hotel and spa is just minutes away from the legendary Lake Louise with its pristine wilderness and more than 4200 acres of world-class ski terrain. The Post Hotel's most recent accolades include: **Travel + Leisure Magazine ranks Post Hotel & Spa as #1 Resort in Canada and #17 Resort globally; CNN listed the Post Hotel among 10 of the World's Most Beautiful Ski Lodges; recommended in Andrew Harper's Hideaway Report.** The hotel is offering a **special Dream Ski Package for two** that includes: 5 nights' accommodation in luxury suite; daily gourmet breakfasts; gourmet 6-course dinner; fondue dinner in the Stübli; 2 \$100 vouchers (one per night) towards dinner in the Dining Room on other nights; 4 days of ski passes at the Lake Louise Ski Resort; welcome bottle of Champagne; complimentary shuttle to the Lake Louise Ski Resort; 2 \$60 vouchers towards a treatment of your choice at the Temple Mountain Spa. Cost including gratuities and taxes is CDN\$4,224 for two. The new year marks the 150th celebration of Canadian Confederation, and to commemorate the country's birthday, **Parks Canada is offering free admission in 2017 to all national parks, historic sites, and marine conservation areas in 2017 to both Canadians and travelers alike.** T+L is recommending some of Canada's top lodges near the parks & sites – including the Post Hotel. **Please contact Moira for a bottle of wine and fruit basket for your clients.**



CLAYOQUOT WILDERNESS RESORTS & SPA - Virtuoso www.wildretreat.com This safari-style luxury tent camp resort offers the most activities of any North American resort and specializes in custom-designed remote experiences, while striving for sustainability. The resort is closed for the season, re-opening 18th May – 14th Sept. Offering lounge, games, spa, and dining tents, the resort also accommodates meetings, weddings and special events. Other amenities include children's activities, yoga classes, and high-speed internet access. Guests will enjoy customized wilderness experiences such as learning to surf on secluded beaches, First Nations guided hikes, river and ocean kayaking, rafting, archery, shooting (clays & targets), horseback riding, old growth forests, abandoned gold mines, wildlife viewing (whales, bears), fishing, rock climbing, mtn. biking, zip-lining, hiking, heli-hiking, and more! For rest & relaxation there is the resort's Healing Grounds Spa and a soak in Hot Springs Cove. The resort features **3, 4 and 7-night all inclusive adventures** - great for the entire family. Agents receive booking commissions of 10% on the total value of resort packages. **Please contact Moira for bookings and receive a shipment of BC**



Sockeye smoked salmon

MANOIR HOVEY - Virtuoso & Ensemble

www.manoirhovey.com This 5-star, historic Quebec manor, nestled on the shores of Lake Massawippi, features one of Quebec's top fine dining restaurants Le Hatley and the historic, antique-filled Tap Room Pub. The hotel offers a variety of packages. **Melt Your Heart**, a romantic 2-night package, includes fine cuisine dinner and breakfast; a bottle of Domaine Pinnacle Sparkling Ice Cider, a single rose, Hovey sweets (8 sweets homemade by hotel Pastry Chef) and a poem in the room; \$25 Spa credit pp; a private 1-hour session of snowga (frozen yoga) for two, outside, overlooking the lake; a special dessert for two at dinner; a bubbly cocktail at breakfast, the Morning Fizz; gratuities on the meals; starting at CDN\$520 pp.

Relaxation & Fine Dining package includes one nights' accommodation, a 1-hour spa treatment of choice; the celebrated 7-course Discovery Menu, including different wines and wine commentary with each course at Le Hatley; and a gourmet breakfast. Prices start from CDN\$417.50 pp. **The Ice Fishing package** includes one nights' accommodation, 4-hr session with guide Florent Herbert, snacks, hot beverages and seafood pizza, 4-course gourmet dinner at Le Hatley, full country breakfast; starting at \$360 pp.

Special amenity in room plus card from TA when booked with Moira.

LE MAS DE PIERRE - Ensemble www.lemasdepierre.com This 5-star Relais & Chateaux hotel nestles at the foot of Saint Paul de Vence, one of the most beautiful walled cities in the world, famous for its art museums and galleries. Le Mas de Pierre comprises seven country houses and a **Private Villa** for rent set on 7.5 acres of Mediterranean gardens, plus a restaurant, bar, spa and fitness room. **The hotel, which closed Oct 30 for a 5.5 million euro major renovation, including new bathrooms, will re-open Mar 29, 2017** when it will feature a special "**opening**" offer that includes breakfast in the BAR and a Fragonard gift. **Also available, a couple of 2-night packages that include continental or buffet breakfast plus a 3-course dinner (excluding drinks): Lifestyle in Saint Paul de Vence** offers entrance to the museum Fondation Maeght and a guided tour of St. Paul de Vence village; cost from 680€; **Romantic Stay in St. Paul de Vence** includes welcome gift of flowers and bottle of Champagne, aperitif, candlelight dinner, 30-min massage, return airport transfer; rates from 873€ for two. **A Very Sweet Stay** (1 night) from 430€ for two, includes welcome glass of Champagne with homemade sweets. **TAs plus companion invited for a hotel**



inspection and complimentary lunch. Moira offers a special amenity bottle of French wine with card from TA.

BORGIO SANTO PIETRO - Virtuoso www.borgiosantopietro.com

This restored 13th-century Tuscan villa located 35 minutes from Siena and 1 hour from Florence, is surrounded by 13 acres of landscaped gardens, with swimming pool, rose garden, small spa, vegetable and herb gardens, tennis courts and Borgo's **one Michelin Star Meo Modo Restaurant**. The hotel accommodates weddings and special events, and is available for exclusive use. **Borgio is closed for the winter, re-opening May 4, 2017**, when it will offer a variety of packages and services. The **Grotto Dining Experience** is a romantic candle-lit table for up to four people in the grotto area surrounding the infinity pool, affording breathtaking views of the Borgo grounds and Valle Serena hills. Minimum two people - tasting menu only. A center for all types of Tuscan cuisine, the **Borgio Cooking School** offers an extensive list of courses, classes and cooking workshops for foodies of all levels. Special amenities included in all rates: welcome drink, fresh fruit, chocolate and flowers, sparkling wine in room plus gourmet breakfast. **Please contact Moira for a special amenity.**



Luxury Boutique Hotels

SOOKE HARBOUR HOUSE www.sookeharbourhouse.com Just 45 min drive from Victoria, BC, this world-class oceanfront resort on Canada's West Coast features panoramic views of Juan de Fuca Strait and the snow-capped Olympic Mountains, plus a plethora of activities: whale watching, kayaking, wine touring, geocaching, horseback riding, paddle boarding, zip lining, foraging, fishing, hiking, sailing, golfing and more. Sooke Harbour House was named the **2nd Best Hotel in Canada by Travel & Leisure World's Best Awards**, and voted among the **Top 20 Hotels in Canada by Conde Nast Traveler Readers' Choice Awards**. The hotel, which underwent recent upgrades and renovations, offers a variety of packages. **Best of Both Worlds** includes a 2-night stay with 30% off room rate, 4-course fine dining credit for two and \$50 Copper Room credit; valid through Apr 30, 2017. **A Port in a Storm** includes 2 nights' accommodation with fireplace and outdoor hot tub, welcome glass of Port, \$100 resort credit to spend in Copper Room, Restaurant or Gift Shop, starting at \$199/night. **2017 Special Travel**



Agent Invitation: If on Vancouver Island, TA + one guest are invited to drop by Sooke Harbour House for a complimentary lunch and site inspection, when set up directly with Moira. Travel Agent rates available based on space availability **Guests receive special bottle of wine when booking through Moira.**

LA VILLA MAILLOT ARC DE TRIOMPHE - Preferred Hotels

www.lavillamaillot.com Situated in the heart of Paris, close to the Arc de Triomphe and just a few steps from the Champs-Elysees, this 18th century villa, now a charming 42-room boutique hotel, extends a warm and welcoming ambience for couples, families or business travelers. The hotel offers a variety of packages for two. **The Romantic Stay** (from 269€/night) includes welcome bottle of Champagne, flowers in room, and breakfast in room or restaurant, plus complimentary Wifi, spa access and newspaper. **The 3-night Culture package** includes Paris City Passports (complimentary: entrance without queuing to main Museums, public transportation, a Seine river cruise with Bateaux Mouches, day in the city with Car Rouges). Available only for 3-night stays, starting from 289€ per night. **The Pure Spa, Pure Wellness Package** for two (from 449€/night) includes guaranteed free upgrade to deluxe room category with breakfast in room or at the restaurant; 2 spa treatments; free -- access to the spa, Wi-Fi, international newspapers. **Guests receive buffet breakfast, bottle of wine with card from TA, plus welcome amenity and 12% commission paid through WPS, plus two welcome drinks at the bar when booked through Moira, until Mar 31, 2017**



LA VILLA HAUSSMANN <http://www.lavillahausmann.fr/>

Located in the heart of Paris, in the 8th arrondissement, the newly opened La Villa Haussmann is close to the Arc de Triomphe, Paris Opera, Eiffel Tower, Galeries Lafayette department store, Jacquemart-Andre Museum, and Park Monceau, one of the most attractive parks in Paris. The 43-room/suite hotel includes N3 Restaurant and Bar, meeting rooms, indoor swimming pool, fitness centre, and full service spa. Other nearby attractions include: sightseeing (Champs-Elysees, Grand Palais, Palais Royal, Seine River cruises); culture (Musee de l'Orangerie, Musee Grevin, Paris Opera); art galleries (the Louvre); nightlife (the Lido); parks & gardens (Les Tuileries, Park Monceau); shopping (Place de Madeleine, Galeries Lafayette, Le Printemps, Burberry, Dior), not to mention a plethora of first class restaurants. The hotel offers packages: **the Romantic Getaway** includes welcome bottle of



Champagne, flowers, fruit basket, 30-min massage, room category of choice, breakfast buffet, access to all facilities free wifi, starting at 320e/night. **Buffet breakfast for two + bottle of wine with card from TA when booking through Moira**

LE PIGONNET - SLH www.hotelpigonnet.com/en Just a stone's throw from the heart of Aix-en-Provence, this charming 18th century Provencal Bastide offers a view of Mt. Sainte-Victoire. Surrounded by a 1.5 acre French garden, the 40-room/4-suite mansion includes a gourmet restaurant, indoor and garden bar/lounge, wellness & fitness centre. **The Romantic Table** includes an intimate dining experience attended by a personal waiter under a pergola in the garden – ideal for a marriage proposal or for celebrating anniversaries or birthdays. Also available in the winter in a special alcove of the main dining room. The rate is 100€ for the private table + a la carte menu – book through Moira and receive 50% off the private table. **Le Hotel Pignonnet has opened an Apartment Suite** - 2 bedrooms, 2 bathrooms with bath and shower, an entrance, living and dining room and fully equipped kitchen. Access is direct to the hotel's pool and gardens. **TAs receive 20% commission on 4 nights or more.** **Prices: from 350€/night in winter to 1200€ in summer; 3 night minimum stay.** The hotel's cultural program invites guests to attend the **Marilyn Monroe** exhibition featuring some 60 photos of the femme fatale at the Caumont Art Centre – 2 tickets for any guests staying 4 nights or more. Bookings must be made directly through Moira. Valid Jan through Apr, 2017. **Buffet breakfast for two + bottle of Provence wine with card from TA when booking through Moira.**



VILLA LA VEDETTA www.villalavedettahotel.com This romantic 5-star hotel offers an ideal base for travelers who wish to explore Florence during the day and spend the evenings relaxing in a quiet urban retreat. The hotel includes a gourmet restaurant, bar, swimming pool and Jacuzzi & fitness room, its own private Italian garden and a spacious centuries-old park that slopes toward the Arno River. Facilities and services include complimentary use of private sauna and gym, wifi internet and car parking. The hotel is offering **Romantic Emotion in Bellavista Suite**, a one-night package for two that includes romantic in-suite amenities (Champagne, fruit, homemade biscuits, bathrobes & slippers), exclusive use of sauna, romantic 4-course dinner in suite (drinks excluded), full buffet breakfast, complimentary parking in garage, fee Wifi – valid through Dec 31, 2017, minimum stay one night, 3-day advanced booking required. The hotel also offers **Free Shuttle Service** from/to the city



center (Ponte Vecchio), 5 minutes drive, round trip service available. **Pets are welcome. Please contact Moira for Tuscan bottle of wine in room upon arrival.**

HOTEL IL NEGRESKO www.hotelilnegresco.com Situated within a one-minute walk to the beach, in the chic town of Forte dei Marmi, this exclusive 4-star hotel provides an ideal base for exploring the Tuscan coastline, as well as nearby **Cinque Terre**, and the renowned art cities of **Pisa, Florence and Siena**. The 40-room hotel includes a restaurant, lounge bar, outdoor swimming pool and children's pool, rooftop garden with stunning views, and meeting space. Hotel services include hydro-massage, car and bike rentals, airport shuttle, tour and ticket desk, babysitting, and more. The hotel is extending **a special offer to tourism professionals attending the annual seaside tourism trade fair Balnearia**, in Carrara, Italy, Feb 19 – 22 - includes 10% off La Terrazza Restaurant's menu, buffet breakfasts and free Wifi. The hotel is also offering **Cool Meeting**, a one-day package that includes accommodation in a double room with breakfast, one meeting room for a full day (rent of additional equipment not included), one light lunch (3 courses and beverage included), two coffee breaks, starting at 105€ pp. The same package, but including a two-night stay, starts at 185€ ppt. Offer valid through Feb 28, 2017 on request and according to availability. Minimum of 15 participants required. **Please contact Moira for a bottle of Tuscan wine in room.**



SANT PERE DEL BOSCH www.santperedelboschotel.com Set high above the Mediterranean on Spain's **Costa Brava**, less than 1 hr from Barcelona, Sant Pere del Bosch has its origins as a 9th century Benedictine monastery, nestled among beautiful gardens some 6 km from the historical centre of Lloret de Mar and its fabulous beaches. Recognized by Conde **Nast Traveler's Gold List 2014**, this 19-room hotel & spa includes an award-winning restaurant with the prestigious 'Hotel Gastronomic' designation, bar/lounge, poolside bar & terrace, meeting/event rooms, spa, salt-water swimming pool, miniature golf, and more. The hotel is also offering a **Valentine's special** that includes superior room for two, breakfast in room, couple massage, free access to spa; starting at 190€ pp/night, valid from Feb 17-19. Guests staying Feb 13-14 or Feb 14-15 receive a 10% discount plus a glass of cava in the room.. **TAs plus companion invited for site inspection and complimentary lunch. TAs receive 15% commission when booking through Moira, as well as welcome bottle of Spanish wine Spanish wine.**



EAST WINDS - Ensemble www.eastwinds.com Located on the north west coast of St. Lucia, this 30-room/suite beach front, all-inclusive, award-winning Caribbean resort combines surf, sand, tropical gardens, crystal clear waters and two nearby live reefs, perfect for swimming and snorkeling. The resort features a number of special Wedding & **Honeymoon Offers**. For **Honeymoon Couples**: complimentary massage for two or East Winds Sunset Cruise. For all weddings, no matter the size, **East Wind's Wedding Package** is provided complimentary, a value of \$800, including legal fees, marriage license and certificate, registrar's attendance, decorated ceremony location, bouquet and boutonniere.

Complimentary stay for Bride & Groom: Enjoy a 7- night stay for Bride and Groom when 50 or more room nights are booked for friends and family OR a 50% discount on a seven night stay for Bride and Groom when 14-49 room nights are booked for friends and family. *Offer excludes room nights booked for the wedding couple. **Complimentary Return stay for Bride & Groom:** couples who have celebrated their wedding at East Winds will receive a 50% discount on a return visit to celebrate their anniversary. *Bookings must be made within the same month of the wedding anniversary date and must be booked within two years of their wedding date.

Please contact Moira for a special amenity.



For reservations, brochures, an amenity in the room or to VIP your clients please contact Moira Fitzpatrick of Exquisite Hotels & Resorts at 1-604-602-1282 or mfcons@bismail.com

Wishing you a wonderful spring season and a very successful year ahead – we look forward to hearing from you!

Kindest regards,

Moira

Moira Fitzpatrick
M.F. Consultants Inc.
1350 Burrard Street
Suite 407
Vancouver, BC V6Z 0C2
Ph. 604-602-1282
Fax 604-681-3545
mfcons@bismail.com

www.moirafitzpatrick.com

LinkedIn

I apologize if this message is unwelcome. If you wish to be removed from my contact list, please hit Reply and type Remove on the Subject line.