









EXQUISITE HOTELS AND RESORTS

PRESENTED BY MOIRA FITZPATRICK www.moirafitzpatrick.com

July 2017

Moira Fitzpatrick Presents Autumn Getaways & ILTM Visits

Dear Colleague:

Now that school is out, the beaches and woods are busy and summer is in full swing, it is a perfect time to make travel plans for late summer and early autumn, when the weather is more moderate and tourist destinations less crowded. I hope some of our offers will tempt you – from an outdoor vacation in the Rockies to surf and sand in the Caribbean. Or how about a country retreat on the south coast of Vancouver Island, cycling, fishing, relaxing in the Eastern Townships of Quebec, or a European vacation in the City of Light.

This is a perfect time for US travelers planning to visit Canadian and European destinations offering excellent prices due to a favorable \$US exchange rate.

Thank you for your great loyalty and support of our properties -- we hope to help you plan some exciting trips in the next few months. Here are a few amazing travel suggestions.

M.F. Consultants now has a Facebook page, https://www.facebook.com/mfcons/! Please "Like" and "Follow" our page to

receive the latest posts, updates and more on our properties.

PRE/POST ILTM VISITS

LA VILLA HAUSSMANN

www.lavillahaussmann.fr/en/ Paris 8eme

Travel Advisors plus a companion are invited for one night complimentary stay, including breakfast, site inspection and hosted wine & appetizers in THE N3 bar lounge; extra night - 190€.

HOTEL LE PIGONNET

www.hotelpigonnet.com Aix-en-Provence

Travel Advisors plus a companion are invited for one night complimentary stay, including breakfast, hosted dinner at La Table du Pigonnet and site inspection; extra night - 140€. A complimentary activity will be offered participants during their stay: walking tour of Aix; private tasting of local wines; cooking course with pastry chef; market tour with local chef.

LE MAS DE PIERRE

www.lemasdepierre.com St. Paul de Vence

Travel Advisors plus a companion are invited to visit Le Mas de Pierre, 20 minutes north of Nice pre/post ILTM for a site inspection, plus hosted wine & appetizers. Transfers from Nice to Cannes or Cannes to Nice are complimentary. The hotel will be closed at this time for further renovations, but we would like you to see the upgrades (5.5 € million) to date.

Please call Moira to book any of these offers 1-604-602-1282; limited space available.

CANADA

The Post Hotel & Spa has been named **#3 Best Resort Hotel in Canada by Travel + Leisure's World's Best Awards Survey, 2017**, and among the **Top 100 Best Hotels in the World**. In addition, the hotel has received the **Wine Spectator Grand Award** – for the 15th consecutive year. In June the Post hosted another successful **Wine Summit Lake Louise** and \$118,000 was raised for Kids Cancer Care. This year marked the 13th anniversary of this renowned wine event and the cumulative total that has been raised is now more than \$938,000.

Manoir Hovey was named #2 Best Resort Hotel in Canada by Travel + Leisure's World's Best Awards Survey, 2017 and #27 in the Top 100 Best Hotels in the World.

Sooke Harbour House has partnered with the local **Sooke Philharmonic Orchestra** to host a series of events over the next 10 months, starting July 30 with a concert of gypsy folk and classical pieces.

Please call Moira for all reservations and bookings at 1-604-602-1282.

FRANCE

Le Mas de Pierre is offering Discover the French Riviera, a one-night package for two that includes daily buffet breakfast, 3-course dinner (excl beverages), entrance to the museum Fondation Maeght, and a guided tour of the village St Paul de Vence – starting at €334 per night.

La Villa Haussmann is offering **Summer Holidays**, available through Aug 31, 2017. This one-night package includes voucher for 2 cocktails with both savory and sweet finger food; access to swimming pool and fitness area; free internet; and tickets for two at the **Jacquemart Andre Museum** –a tour through the 18th century mansion (architect Henri Parent), gardens and art collections – starting at €260 per night with a minimum stay of 3 nights.

Hotel Le Pigonnet recommends a visit to Château La Coste, a treasure of Art, Architecture, Food & Wine. Explore the vineyards and visit the wine-making cellars, tour and tasting start at €12. https://chateau-la-coste.com/en/

Please call Moira for all reservations and bookings at 1-604-602-1282.

ITALY

Relais Borgo Santo Pietro opened its 2017 season with a certified organic and newly expanded estate, which doubled from 100 to 200 acres and now includes a hotel with 20 suites and rooms, two restaurants, wine cellar, spa, working farm with an additional 300 sheep as well as an artisan cheese-making dairy. In addition to the Michelin-starred restaurant **Meo Modo**, the hotel offers its brand new Treehouse Bar and Trattoria. New this season, Borgo is offering a luxury 41.5-metre yacht **Satori for charter around the** Italian Mediterranean and the South of France. The vessel offers 5 private cabins. For more information, visit www.satoriyacht.com.

Please call Moira for all reservations and bookings at 1-604-602-1282.

Relais & Chateaux Hotels

THE POST HOTEL & SPA www.posthotel.com Located in the Canadian Rockies, this premier hotel and spa is just minutes away from the legendary Lake Louise with its pristine wilderness and more than 4200 acres of world-class ski terrain. The Post Hotel's most recent accolades include: Travel + Leisure Magazine ranks Post Hotel & Spa as #1 Resort in Canada and #17 Resort globally; CNN listed the Post Hotel among 10 of the World's Most Beautiful Ski Lodges; recommended in Andrew Harper's Hideaway Report. The hotel is offering several 2-night packages for two with daily breakfasts, taxes & gratuities included: Gourmet Package includes gourmet 6-course dinner with wine pairings and welcome wine & fruit basket – starting at CDN\$1296.28; Romance Package includes gourmet 6-course dinner; 2 spa treatments; welcome Champagne and chocolate covered strawberries - starting at CDN\$1818.02; Spa Package includes 4 spa treatments; spa lunch; welcome wine & fruit basket – starting at CDN\$1442.56. To commemorate the 150th celebration of Canadian Confederation, Parks Canada is offering free admission in 2017 to all national parks, historic sites, and marine conservation areas in 2017 to both Canadians and travelers alike. T+L is recommending some of Canada's top lodges near the parks & sites – including the Post Hotel. Please contact Moira for a



bottle of wine and fruit basket for your clients.

CLAYOQUOT WILDERNESS RESORTS & SPA - Virtuoso

www.wildretreat.com This safari-style luxury tent camp resort offers the most activities of any North American resort and specializes in customdesigned remote experiences, while striving for sustainability. Offering lounge, games, spa, and dining tents, the resort also accommodates meetings, weddings and special events. Other amenities include children's activities, yoga classes, and high-speed internet access. Guests will enjoy customized wilderness experiences such as learning to surf on secluded beaches, First Nations guided hikes, river and ocean kayaking, stand-up paddle boarding, rafting, archery, shooting (clays & targets), horseback riding, old growth forests, abandoned gold mines, wildlife viewing (whales, bears), fishing, rock climbing, mtn. biking, paint-ball, treeplatform climbing, hiking, heli-adventures and more! For rest & relaxation there is the resort's Healing Grounds Spa and a soak in Hot Springs Cove. The resort features 3, 4 and 7-night all inclusive adventures through Oct 1, 2017 - great for the entire family. Agents receive booking commissions of 10% on the total value of resort packages. Please contact Moira for bookings and receive a shipment of BC Sockeye smoked salmon.

MANOIR HOVEY - Virtuoso & Ensemble www.manoirhovey.com This 5star, historic Quebec manor, nestled on the shores of Lake Massawippi, features one of Quebec's top fine dining restaurants Le Hatley and the historic, antique-filled Tap Room Pub. The hotel offers a variety of packages. One of its signature packages Chants, Cheeses & Wine includes one night's accommodation; visit to Abbey de St. Benoit-du-Lac and attend Gregorian Chants and purchase some of the monk's cheeses and cider; picnic at the Abbey; sparkling wine tasting at Domaine Bergeville; cheese tasting at the Fromagerie La Station; 4-course gourmet dinner and breakfast at Le Hatley; all gratuities – starting at CDN\$530 pp. One of its seasonal packages includes the Velovant, a "flying" bicycle suspended on a cable that guests can pedal around a 1000 meter tree-top circuit that passes across a mountainside, through ravines and over waterfalls. This package includes one night's accommodation; entry to Velovant; picnic tor two; 4-course dinner at Le Hatley; full breakfast; and gratuities on meals – starting from CDN\$305 pp. For an additional \$22, guests can add the **Forest Lumina** experience (a forest trail enhanced with stage design, lighting, video mapping, original soundtrack -- inspired by the region's





legendary characters and Quebec's forest mythology). <u>Special amenity in</u> room plus card from TA when booked with Moira.

LE MAS DE PIERRE - Ensemble www.lemasdepierre.com This 5-star Relais & Chateaux hotel nestles at the foot of Saint Paul de Vence, one of the most beautiful walled cities in the world, famous for its art museums and galleries. Le Mas de Pierre comprises seven country houses and a Private Villa for rent set on 7.5 acres of Mediterranean gardens, plus a restaurant, bar, spa and fitness room. The hotel, which recently underwent a €5.5 million renovation, is offering a selection of packages. Romantic Stay in St. Paul de Vence includes accommodation, buffet breakfast, in-room welcome bottle of Champagne and floral bouquet, an aperitif at La Princesse Bar, 3-course candlelight dinner (excl beverages), 30 min massage, return airport transfer – starting at €873 two people for 2 nights. A Very Sweet Stay includes one-night's accommdation, daily buffet breakfast, a glass of Champagne pp per day, 3-course dinner (excl beverages), 30-min massage – starting at €475 for two per night. TAs plus companion invited for a hotel inspection and complimentary lunch. Moira offers a special amenity bottle of French wine with card from TA.

BORGO SANTO PIETRO - Virtuoso www.borgosantopietro.com This restored 13th-century Tuscan villa located 35 minutes from Siena and 1 hour from Florence, is surrounded by landscaped gardens, with swimming pool, rose garden, small spa, vegetable and herb gardens. The hotel was named #2 Top Resort in Europe and #21 Best Resort in the World by Conde Nast Traveler's Readers' Choice Awards 2016. Guests can walk. hike or cycle through the Valle Serena, picnic and swim at Merse River, or walk through the forest to San Galgano. On site activities include tennis, badminton, trampoline, yoga, wine tasting, art lessons, cooking school, kids activities, movie nights and more. Packages with daily breakfasts include Uncovering the Mystery of the Knights Templar offering 2 night's accommodation; 6-hour guided tour with private transfer on the trail of the Knights Templar from the Abbey of San Galgano and Chapel of Montesiepi to Chiusdino and Siena; visit to the San Pietro alla Magione church and to the Sator del Duomo (cathedral) of Siena; a special taste of local products; traditional Tuscan lunch in a medieval-era trattoria; winetasting with sommelier in Borgo's cellar – starting from €2160 dbl occ. Naturally Relaxing includes one night's accommodation in suite; massage for two (120 min); bottle of chilled Spumante; access to all facilities -





starting at €1200 dbl occ. The hotel closes Oct 30, 2017. <u>Please contact</u> <u>Moira for a special amenity</u>.

Luxury Boutique Hotels

SOOKE HARBOUR HOUSE www.sookeharbourhouse.com Just 45 min drive from Victoria, BC, this world-class oceanfront resort on Canada's West Coast features panoramic views of Juan de Fuca Strait and the snowcapped Olympic Mountains, plus a plethora of activities: whale watching, kayaking, wine touring, geocaching, horseback riding, paddle boarding, zip lining, foraging, fishing, hiking, sailing, golfing and more. Sooke Harbour House was named the 2nd Best Hotel in Canada by Travel & Leisure World's Best Awards, and voted among the Top 20 Hotels in Canada by Conde Nast Traveler Readers' Choice Awards. The hotel, which underwent recent upgrades and renovations, offers a variety of packages. The Big Catch includes: 2 nights luxury accommodation in an ocean front room based on 2 people sharing; one day of exclusive fishing (6 hours); complimentary packed lunch for your trip. 2017 Special Travel Agent **Invitation**: If on Vancouver Island, TA + one guest are invited to drop by Sooke Harbour House for a complimentary lunch and site inspection, when set up directly with Moira. Travel Agent rates available based on space availability. Guests receive special bottle of wine when booking through Moira.



LA VILLA MAILLOT ARC DE TRIOMPHE - Preferred Hotels

<u>www.lavillamaillot.com</u> Situated in the heart of Paris, close to the Arc de Triomphe and the Champs-Elysees, a stone's throw from the Porte Maillot, the Palais des Congrès and the Avenue Foch, and close to the business area of La Défense, this 18th century villa, now a charming 42room boutique hotel, extends a warm and welcoming ambience for couples, families or business travelers. The V bar offers morning breakfasts, afternoon tea and pastries, and bar service from 11am till midnight. The hotel spa includes Turkish Baths, sauna, lounging areas and treatments by 'Monmasseur', featuring the range of natural products known as 'Unique Elixir Paris'. Private spa treatments in your own room are also available. The hotel is offering a special package **Long Stay** – the longer you stay, the higher the discount: 10% discount from 4 nights



booked, up to 20% discount for 10 nights or more. The package includes daily breakfast – from 4 to 9 nights, daily breakfast costs €20 (instead of €28); more than 10 nights breakfast costs €16 (instead of €28); welcome cocktail at bar; international newspaper; access to wellness area. Cost starts at €143/night pp; available through Dec 31,2017. <u>Buffet breakfast</u> <u>for two + bottle of wine with card from TA when booking through</u> <u>Moira.</u>

LA VILLA HAUSSMANN http://www.lavillahaussmann.fr/ Located in the heart of Paris, in the 8th arrondissement, the newly opened La Villa Haussmann is close to the Arc de Triomphe, Paris Opera, Eiffel Tower, Galeries Lafayette department store, Jacquemart-Andre Museum, and Park Monceau, one of the most attractive parks in Paris. The 43room/suite hotel includes N3 Restaurant and Bar, meeting rooms, wellness centre with indoor swimming pool, hammam and fitness centre. Other nearby attractions include: sightseeing (Champs-Elysees, Grand Palais, Palais Royal, Seine River cruises); culture (Musee de l'Orangerie, Musee Grevin, Paris Opera); art galleries (the Louvre); nightlife (the Lido); parks & gardens (Les Tuileries, Park Monceau); shopping (Place de Madeleine, Galeries Lafayette, Le Printemps, Burberry, Dior), not to mention a plethora of first class restaurants. The hotel offers packages: Parisian Romance includes one night's accommodation; welcome bottle of Champagne; flowers, pastries; 60-min massage; room category of choice; breakfast buffet; access to all facilities; free wifi - starting at €320/night per couple. Buffet breakfast for two + bottle of wine with card from TA when booking through Moira.



LE PIGONNET - SLH <u>www.hotelpigonnet.com/en</u> Just a stone's throw from the heart of Aix-en-Provence, this charming 18th century Provencal Bastide offers a view of Mt. Sainte-Victoire. Surrounded by a 1.5 acre French garden, the 40-room/4-suite mansion includes a gourmet restaurant, indoor and garden bar/lounge, wellness & fitness centre. Le Hotel Pigonnet has opened an Apartment Suite - 2 bedrooms, 2 bathrooms with bath and shower, an entrance, living and dining room and fully equipped kitchen. Access is direct to the hotel's pool and gardens. TAs receive 20% commission on 4 nights or more. Prices: from 350€/night in winter to 1200€ in summer; 3 night minimum stay. The hotel is offering some new exciting packages for guests: Flavors of **Provence** includes a visit to a soap factory, wine & olive oil tasting, lunch in a reputed restaurant, 2-hour workshop creating local sweet delicacy Calisson, and tour of Aix-en-Provence – starting at €120 pp. A Gastronomic Day with a Local Chef includes a visit to the local Aix market and guidance on choosing the best fresh ingredients, wine tasting at a vineyard, cooking course at the Chef's Provencal home, plus enjoying your homemade meal – starting at €145 pp. Buffet breakfast for two + bottle of Provence wine with card from TA when booking through Moira.

VILLA LA VEDETTA www.villalavedettahotel.com This romantic 5-star hotel offers an ideal base for travelers who wish to explore Florence during the day and spend the evenings relaxing in a quiet urban retreat. The hotel includes a gourmet restaurant, bar, swimming pool and Jacuzzi & fitness room, its own private Italian garden and a spacious centuries-old park that slopes toward the Arno River. Facilities and services include complimentary use of private sauna and gym, wifi internet and car parking. The hotel is offering Romantic Emotion in Bellavista Suite, a onenight package for two that includes romantic in-suite amenities (Champagne, fruit, homemade biscuits, bathrobes & slippers); exclusive use of sauna; romantic 4-course dinner in suite (drinks excluded); full buffet breakfast; complimentary parking in garage; fee Wifi – valid through Dec 31, 2017, minimum stay one night, 3-day advanced booking required. The hotel also offers Free Shuttle Service from/to the city center (Ponte Vecchio), 5 minutes drive, round trip service available. Pets are welcome. Please contact Moira for Tuscan bottle of wine in room upon arrival.





HOTEL IL NEGRESCO <u>www.hotelilnegresco.com</u> Situated within a oneminute walk to the beach, in the chic town of Forte dei Marmi, this exclusive 4-star hotel provides an ideal base for exploring the Tuscan coastline, as well as nearby **Cinque Terre**, and the renowned art cities of **Pisa, Florence and Siena**. The 40-room hotel includes a restaurant, lounge bar, outdoor swimming pool and children's pool, rooftop garden with stunning views, and meeting space. Hotel services include hydro-massage, car and bike rentals, airport shuttle, tour and ticket desk, babysitting, and more. The hotel offers a couple of 2-night packages for two, valid Sept 18 - Nov 30, 2017, with daily buffet breakfast, welcome aperitif, free use of hotel's bikes and WIFI: **Tasty Break in Forte dei Marmi**, includes wine & oil tasting in Montecarlo Lucca – starting at €628. **Sporting Break in Forte dei Marmi** includes one hour at Tennis Italia Club or guided or non-guided bike itinerary; and massage – starting at €718. <u>Please contact Moira for a</u> <u>bottle of Tuscan wine in room.</u>



EAST WINDS - Ensemble www.eastwinds.com Located on the north west coast of St. Lucia, this 30-room/suite beach front, all-inclusive, awardwinning Caribbean resort combines surf, sand, tropical gardens, crystal clear waters and two nearby live reefs, perfect for swimming and snorkeling. The hotel is offering Power Yoga Caribbean Retreat, Nov 6 -13. The package includes all that the resort has to offer plus a morning meditation and two daily practices in the Open Air Yoga Pavilion. Cost starts at \$2,050 pp, including a 7-night, all inclusive stay. Guests may enjoy a week (Aug 7-13) learning to **Cook like a Local** with East Winds Chef. Also included are tours throughout the island discovering local chocolate, spices, and ingredients and learning from St. Lucia culinary experts. The resort also features a number of special Wedding & Honeymoon Offers. For Honeymoon Couples: complimentary massage for two or East Winds Sunset Cruise. East Wind's Wedding Package is provided complimentary, a value of \$800, including legal fees, marriage license and certificate, registrar's attendance, decorated ceremony location, bouquet and boutonniere. Complimentary stay for Bride & Groom: Enjoy a 7- night stay for Bride and Groom when 50 or more room nights are booked for friends and family OR a 50% discount on a seven night stay for Bride and Groom when 14-49 room nights are booked for friends and family. *Offer excludes room nights booked for the wedding couple. All bookings are commissionable. Please contact Moira for a special amenity.



For reservations, brochures, an amenity in the room or to VIP your clients please contact Moira Fitzpatrick of Exquisite Hotels & Resorts at 1-604-602-1282 or <u>mfcons@bismail.com</u>

Wishing you a wonderful summer and autumn season - we look forward to hearing from you!

Kindest regards,

Moira

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