







EXQUISITE HOTELS AND RESORTS

PRESENTED BY MOIRA FITZPATRICK www.moirafitzpatrick.com

Fall 2016

Moira Fitzpatrick Presents Fall & Christmas Getaways & FAM Trip

Dear Colleague:

Whether you are planning a winter or Christmas vacation to a top destination in Europe (Paris, Florence, Côte d'Azur, Tuscany, Spain's Costa Brava), a ski vacation in the Canadian Rockies, winter recreation and relaxation in a country inn on Vancouver Island and in Quebec, or warmer climes in the Caribbean – we have it all covered!

This is a perfect time for US travelers planning to visit Canadian and European destinations offering excellent prices due to a favorable \$US exchange rate.

Thank you for your great loyalty and support of our properties -- we hope to help you plan some exciting trips in the next few months. Here are a few amazing travel suggestions:

CANADA

Sooke Harbour House is offering **3 nights for the price of 2**, valid until Dec 21 on new bookings; welcome bottle of wine; TAs receive 15% commission.

Home Away from Home offers guests a complimentary 4-course dinner for two worth \$170, when staying in a top room category for 2-nights, valid through Apr 30, 2017, excluding Dec 22 – Jan1, Valentine's Day. Price starts from CND\$598 for 2.

The Post Hotel is offering two- and three-day midweek ski packages that include accommodation, skiing and breakfasts.

Manoir Hovey is offering 3 nights for the price of 2 & includes: 3 room-nights, 2 breakfasts & 2 dinners. If staying over a weekend, the Saturday night cannot be the comp night. Some blackout dates apply.

FRANCE

La Villa Maillot, Paris, is offering travel agents 15% commission when booking directly with Moira Fitzpatrick through Dec 30, 2016. Other packages include: **Stay 3 nights and pay for 2**, from Dec 16 -23, 2016; starting from 139€ per night.

La Villa Haussmann, opening Dec 19, 2016, is offering 12% commission for travel agents plus buffet breakfast for two guests daily + bottle of wine with card from TA – when booking through Moira Fitzpatrick.

Le Mas de Pierre, French Riviera, has now closed for a 5.5 Million Euro major renovation - it will reopen for business March 30, 2017. Moira's special opening offer in April and May 2017, breakfast is included daily for two in the BAR and a Fragonard gift offered.

Hotel Le Pigonnet has opened an Apartment Suite - 2 bedrooms, 2 bathrooms with bath and shower, an entrance, living and dining room and fully equipped kitchen. Access is direct to the hotel's pool and gardens. TAs receive 20% commission for three nights stays & 30% commission on four nights or more. Prices: 350€/night November, December, January to March. 3 night minimum stay.

SPAIN

Castell d'Emporda: Moira Fitzpatrick is featuring special offers to introduce this new property on the Costa Brava. Travel agents receive 15% commission when booking through Moira plus guests receive 25% off room rate, starting from 195€ per night, when booking a minimum 2-night stay.

Sant Pere del Bosc is offering a special one-night **Christmas package** that includes breakfast buffet, special Christmas dinner, glass of cava, free spa access; valid Dec 14th, starting from 200€ pp. A special **two-night New Year's package** for two includes accommodation, breakfast buffet, gala dinner with wines included, dance, cava and "grapes of luck", free spa access, late check out; valid Dec 30 – Jan 1; starting from 348€ pp.

ITALY

Relais Borgo Santo Pietro has been awarded #2 Top Resort in Europe and #21 Best Resort in the World by Condé Nast Traveler Readers' Choice Awards, 2016. The hotel offers **gift certificates** for all Borgo products and services – a great way to make Christmas special!

Hotel Il Negresco features two Christmas packages: **Christmas at Forte dei Marmi** offers 15% off best available rate, and includes two-night stay in selected room, full buffet breakfast and free WIFI, valid from Nov 13 − Dec 17. Plus **Christmas Shopping Weekend** includes 3 nights in selected room, full buffet breakfast, one dinner a la carte for two at the hotel's La Terrazza (beverage not included), free bicycle use, free WIFI and late departure at 4pm. Rates start at 366€ for two per night; valid from Dec 7 − 11, 2016.

Relais & Châteaux Hotels

THE POST HOTEL & SPA www.posthotel.com Located in the Canadian Rockies, this premier hotel and spa is just minutes away from the legendary Lake Louise with its pristine wilderness and more than 4200 acres of world-class ski terrain. Winter recreational activities include downhill, cross country and heli-sking, plus sleigh rides, dog sledding, ice skating, snowshoeing tours, ice walks, and snowmobile tours. Facilities include Temple Mountain Spa plus a gourmet restaurant and "Grand Award" winning wine cellar. Guests may also enjoy the Fondu Stubli, lounge, English-style pub and Tea Time. The hotel offers a variety of two-night packages that include breakfasts. The **Spa Package** offers standard room, 2 spa treatments, one spa lunch, welcome wine & fruit basket; rates from \$721 pp dbl. Romance Package includes luxury suite, fireplace and Jacuzzi, one gourmet 6-course dinner, spa treatment, welcome Champagne & chocolate-covered strawberries; rates from \$909 pp dbl. Gourmet Package includes accommodation in deluxe room with fireplace, gourmet 6-course dinner with wine pairings, welcome wine & fruit basket; cost from \$648 pp dbl. **Book through Moira and receive a** special amenity, bottle of wine and fruit basket.



CLAYOQUOT WILDERNESS RESORTS & SPA - Virtuoso

www.wildretreat.com This safari-style luxury tent camp resort offers the most activities of any North American resort and specializes in custom-designed remote experiences, while striving for sustainability. Offering lounge, games, spa, and dining tents, the resort also accommodates meetings, weddings and special events. Other amenities include children's activities, yoga classes, and high-speed internet access. Guests will enjoy customized wilderness experiences such as learning to surf on secluded beaches, First Nations guided hikes, river and ocean kayaking, rafting, archery, shooting (clays & targets), horseback riding, old growth forests, abandoned gold mines, wildlife viewing (whales, bears), fishing, rock climbing, mtn. biking, zip-lining, hiking, heli-hiking, and more! For rest & relaxation there is the resort's Healing Grounds Spa and a soak in Hot Springs Cove. The resort features 3, 4 and 7-night all inclusive adventures - great for the entire family. Agents receive booking commissions of 10% on the total value of resort packages. Please contact Moira for bookings and receive a shipment of BC Sockeye smoked salmon.



MANOIR HOVEY - Virtuoso & Ensemble www.manoirhovey.com This 5-star, historic Quebec manor, nestled on the shores of Lake Massawippi, features one of Quebec's top fine dining restaurants Le Hatley and the historic, antique-filled Tap Room Pub, ideal for relaxing after skiing, skating, snowshoeing or winter walking. The hotel offers a variety of packages. A special 2-night Christmas package includes 2 breakfasts, 1 brunch, 2 dinners, including a 4course Christmas dinner plus the hotel's traditional Christmas morning eggnog and an afternoon sleigh ride, starting at \$470 pp. A 1-night **Relaxation & Fine Dining package** includes a 1-hour treatment of choice; the celebrated 7-course Discovery Menu, including different wines and wine commentary with each course at Le Hatley; and a gourmet breakfast. Prices start from CDN\$750 for two. The hotel's 3 nights for 2-package includes accommodation, 2 dinners, 2 breakfasts, starting at \$340 for two. Guests may enjoy a guided icefishing lesson with local expert Florent Hébert that includes pizza made on site, hot beverage and entertaining stories. Please contact Moira for VIP welcome and special amenity.



LE MAS DE PIERRE – Ensemble (www.lemasdepierre.com) This 5-star Relais & Chateaux hotel nestles at the foot of Saint Paul de Vence, one of the most beautiful walled cities in the world, famous for its art museums and galleries. Le Mas de Pierre comprises seven country houses and a Private Villa for rent set on 7.5 acres of Mediterranean gardens, plus a restaurant, bar, spa and fitness room. Nearby activities include golf, tennis, horseback riding, biking, canoeing, rafting, scuba diving. The hotel, which closed Oct 30 for a 5.5 million euro major renovation, including new bathrooms, will re-open Mar 30, 2017 when it will feature a special "opening" offer that includes breakfast in the BAR and a Fragonard gift. Also available, a couple of 2-night packages that include continental or buffet breakfast plus a 3-course dinner (excluding drinks). Lifestyle in Saint Paul de Vence offers entrance to the museum Fondation Maeght and a guided tour of St. Paul de Vence village; cost from 580€. Romantic Stay in St. Paul de Vence includes welcome gift of flowers and bottle of Champagne, aperitif, candlelight dinner, 30-min massage, return airport transfer; rates from 650€ for two. Moira offers a special amenity bottle of French wine.



BORGO SANTO PIETRO www.borgosantopietro.com_A new Virtuoso member, this restored 13th-century Tuscan villa located 35 minutes from Siena and 1 hour from Florence, is surrounded by 13 acres of landscaped gardens, with swimming pool, rose garden, small spa, vegetable and herb gardens, tennis courts and Borgo's one Michelin Star Meo Modo Restaurant. The hotel accommodates weddings and special events, and is available for exclusive use. **Borgo** is closed for the winter, re-opening May 4, 2017, when it will offer a variety of packages and services. The Grotto Dining Experience is a romantic candle-lit table for up to four people in the grotto area surrounding the infinity pool, affording breathtaking views of the Borgo grounds and Valle Serena hills. Minimum two people tasting menu only. A center for all types of Tuscan cuisine, the Borgo Cooking School offers an extensive list of courses, classes and cooking workshops for foodies of all levels. Special amenities included in all rates: welcome drink, fresh fruit, chocolate and flowers, sparkling wine in room plus gourmet breakfast. Please contact Moira for a special amenity.



SOOKE HARBOUR HOUSE www.sookeharbourhouse.com Just 45 min drive from Victoria, BC, this world-class oceanfront resort on Canada's West Coast features panoramic views of Juan de Fuca Strait and the snow-capped Olympic Mountains, plus whale watching, fishing, hiking, sailing, golfing and more. Sooke Harbour House was named the 2nd Best Hotel in Canada by Travel & Leisure World's Best Awards, and voted among the Top 20 Hotels in Canada by Conde Nast Traveler Readers' Choice Awards. For the festive season, the hotel restaurant is offering a 4-course Christmas Dinner on Christmas Day from 5:00 -8:00, seating by reservation. Cost is \$95 for adults, \$45 for children aged 12 and under. The hotel is also offering several two night packages: **Port** in a Storm, a storm-watching package includes a \$100 resort credit to spend in the Copper Room, restaurant or gift shop. Prices start from \$199 per night. TA Offer 2016: if on Vancouver Island, TAs + one guest are invited to drop by Sooke Harbour House for a complimentary lunch and site inspection. Guests receive special bottle of wine when booking through Moira.



LA VILLA MAILLOT – Preferred Hotels (www.lavillamaillot.com)

Situated in the heart of Paris, close to the Arc de Triomphe and just a few steps from the Champs-Elysees, this 18th century villa, now a charming 42-room boutique hotel, extends a warm and welcoming ambience for couples, families or business travelers. The hotel offers a variety of packages for two. The **Romantic Stay** (from 269€/night) includes welcome bottle of Champagne, flowers in room, and breakfast in room or restaurant, plus complimentary WIFI, spa access and newspaper. The 3night Culture package includes Paris City Passports (complimentary: entrance without queuing to main Museums, public transportation, a Seine river cruise with Bateaux Mouche, day in the city with Car Rouges). Available only for 3-night stays, starting from 289€ per night. A special PRE-ILTM package includes one complimentary night with breakfast for TA + companion, site inspection and an opportunity to meet management. Guests receive buffet breakfast, bottle of wine with card from TA, plus welcome amenity and 15% commission paid through WPS when booked through Moira, until Dec 30, 2016.

LA VILLA HAUSSMANN www.lavillahaussmann.fr Located in the heart of Paris, in the 8th arrondissement, the newly opened (Dec 6, 2016) La Villa Haussmann is close to the Arc de Triomphe, Paris Opera, Eiffel Tower, Galeries Lafayette department store, Jacquemart-Andre Museum, and Park Monceau, one of the most attractive parks in Paris. The 43-



room/suite hotel includes N3 Restaurant and Bar, meeting rooms, indoor swimming pool, fitness centre, and full service spa. Hotel guests have all the activities and attractions of Paris at their doorstep: sightseeing (Arc de Triomphe, Champs-Elysees, Eiffel Tower, Grand Palais, Palais Royal, Seine River cruises); culture (Musee de l'Orangerie, Musee Grevin, Paris Opera); art galleries (the Louvre); nightlife (the Lido); parks & gardens (Les Tuileries, Park Monceau); shopping (Place de Madeleine, Galeries Lafayette, Le Printemps, Burberry, Dior), not to mention a plethora of first class restaurants. Combining history and fashion, comfort and elegance, tradition and modernity, La Villa Haussmann is a sister hotel of La Villa Maillot on Boulevard Haussmann. The hotel is also offering a special POST-ILTM invitation, including complimentary bed & breakfast for TA and one companion plus a site inspection and drink with management Buffet breakfast for two + bottle of Provence wine with card from TA when booking through Moira.

http://mfcons.mcinnes.ca/mailout/La Villa Haussmann/La-Villa-Haussmann.jpg

LE PIGONNET www.hotelpigonnet.com/en Just a stone's throw from the heart of Aix-en-Provence, this charming 18th century Provencal Bastide offers a view of Mt. Sainte-Victoire. Surrounded by a 1.5 acre French garden, the 40-room/4-suite mansion includes a gourmet restaurant, indoor and garden bar/lounge, wellness & fitness centre. Enjoy a Family Stay in the new apartment suite -- a 3-night stay costs $1350 \in$ for 2 - 6 persons. A special 1-night Winter Offer includes accommodation for two, buffet breakfast and an aperitif in the hotel's bar Le 1924, with a cocktail of choice and tapas platter; starting from 250€. Continuing throughout winter are live music nights in the bar Tues and Thurs evenings. The hotel's cultural program invites guests to attend the Marilyn Monroe exhibition featuring some 60 photos of the femme fatale at the Caumont Art Centre. A special **PRE/POST ILTM FAM** invites TAs + companion for complimentary one-night stay, including breakfast, hosted dinner and site inspection; extra night - 140€. Call Moira to book: limited space available. Buffet breakfast for two + bottle of Provence wine with card from TA when booking through Moira.



VILLA LA VEDETTA www.villalavedettahotel.com This romantic 5star hotel offers an ideal base for travelers who wish to explore Florence during the day and spend the evenings relaxing in a quiet urban retreat. The hotel includes a gourmet restaurant, bar, swimming pool and Jacuzzi & fitness room, its own private Italian garden and a spacious centuriesold park that slopes toward the Arno River. Facilities and services include complimentary use of private sauna and gym, wifi internet and car parking. The hotel is offering two special one-night packages for two. Gourmet Break includes welcome bottle of sparkling wine and Chef's homemade biscuits, 3-course dinner at Onice Lounge & Restaurant, and buffet breakfast. Romantic Emotion in BellaVista Suite includes Champagne, fruit, home-made biscuits, bathrobes & slippers, exclusive use of sauna, romantic dinner for two served in suite, full buffet breakfast. Advanced booking required (3 days before arrival). The hotel also offers Free Shuttle Service from/to the city center (Ponte Vecchio), 5 minutes drive, round trip service available. Pets are welcome. Please contact Moira for BAR and bottle of Chianti in room.

HOTEL IL NEGRESCO www.hotelilnegresco.com Situated within a one-minute walk to the beach, in the chic town of Forte dei Marmi, this exclusive 4-star hotel provides an ideal base for exploring the Tuscan coastline, as well as nearby Cinque Terre, and the renowned art cities of Pisa, Florence and Siena. The 40-room hotel includes a restaurant, lounge bar, outdoor swimming pool and children's pool, rooftop garden with stunning views, and meeting space. Hotel services include hydromassage, car and bike rentals, airport shuttle, tour and ticket desk, babysitting, and more. A special Christmas Shopping Weekend includes 3 nights in selected room, buffet breakfast, one dinner a la carte for two at La Terrazza (drinks not included), and free bicycle use. Rates start at 366€ for two per night, valid Dec 7 − 11. 2016. The hotel is extending a special offer to tourism professionals attending the annual seaside tourism trade fair Balnearia, in Carrara, Italy, Feb 19 − 22 - includes10% off La

CASTELL D'EMPORDA www.castelldemporda.com Located about 1.5 hours drive from Barcelona, and just a few km from beautiful Costa Brava beaches, this 4-star, hilltop hotel, formerly a 14th century castle, sits on 12 hectares of gardens overlooking an undulating quilt of cultivated fields. The hotel, which is expanding its current 38 rooms to 57 rooms in 2017, presents a contemporary flair and features a fine dining restaurant, casual

Terrazza Restaurant's menu, buffet breakfasts and free WIFI. Please

contact Moira for a bottle of Tuscan wine in room.





restaurant/bar, stunning roof terrace, pool, divine 17th century chapel, and meeting rooms. Activities and nearby attractions include hiking, biking, golf, the **Dali-Triangle**, which features important works by surrealist artist Salvador Dali in Pubol, Cadaques and Figueres. Nearby Girona features a famous Jewish Museum detailing medieval Spanish-Jewish life. **Although the hotel is closed for the winter, when it re-opens Apr il 1, 2017**, it will be offering a variety of packages. **Love & Dragons Escape** includes one night in the Tower room, daily breakfast buffet, a sunset cocktail on the terrace, 3-course dinner, drinks excluded, discounted room rate and free WIFI. Rates starting from 212€. **Moira invites TAs + companion for hotel site inspection and complimentary lunch when the hotel reopens.**

http://mfcons.mcinnes.ca/Hotel images/Castell dEmporda/Aerial.pdf

SANT PERE DEL BOSC www.santperedelboschotel.com Set high above the Mediterranean on Spain's Costa Brava, less than 1 hr from Barcelona, Sant Pere del Bosc has its origins as a 9th century Benedictine monastery, nestled among beautiful gardens some 6 km from the historical centre of Lloret de Mar and its fabulous beaches. Recognized by Conde Nast Traveler's Gold List 2014, this 19-room hotel & spa includes an awardwinning restaurant with the prestigious 'Hotel Gastronomic' designation, bar/lounge, poolside bar & terrace, meeting/event rooms and spa. Facilities and activities include outdoor salt-water swimming pool, miniature golf, scuba diving rentals, horseback riding, hiking. Nearby activities include golf, casino, beaches, shopping, sightseeing and more. The hotel is offering several holiday packages. The 1-night Black Friday Discount package for two, Nov 25th, includes standard room plus relaxing massage for just 135€. "La Purisima" Holidays offers 3 nights in a Junior Suite, breakfast buffet, two craniofacial massages, free access to spa, 10% discount on spa treatments, valid Dec 3 – 6; Dec 8 -11; cost 850€ per room Please contact Moira for a bottle of Spanish wine in room.



EAST WINDS - **Ensemble** www.eastwinds.com Located on the north west coast of St. Lucia, this 30-room/suite beach front, all-inclusive, award-winning Caribbean resort combines surf, sand, tropical gardens, crystal clear waters and two nearby live reefs, perfect for swimming and snorkeling. Activities include free yoga and Pilates classes, jogging/fitness trail, games pavilion, dive packages, watersports, cooking classes, island cocktail classes, rum tasting, guided walks and garden tours, shopping, BBQ and steel drum band for entertainment. Exclusive trips include cruise to the Pitons and day trip to Pigeon Island. The hotel is offering the Saint Lucien 'Early Bird' Summer Special 2017 – book by Feb 28 to receive 25% off for travel between May – Oct. The resort also features a number of special Wedding Offers, available for Bride and Groom based on the total room nights booked for their wedding guests. For all weddings, no matter the size, East Wind's Wedding Package is provided complimentary, a value of \$800 including legal fees, marriage license and certificate, registrar's attendance, decorated ceremony location, bouquet and boutonniere. Please contact Moira for a special amenity.



For reservations, brochures, an amenity in the room or to VIP your clients please contact Moira Fitzpatrick of Exquisite Hotels & Resorts at 1-604-602-1282 or mfcons@bismail.com

Wishing you an excellent fall season and all good wishes for the holidays.

Kind regards,

Moira

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PROPERTIES REPRESENTED BY MOIRA FITZPATRICK

Please call Moira directly for bookings, "VIP" treatment and an added amenity at all of the properties.

Clayoquot Wilderness Resort,

Relais & Chateaux & Virtuoso Tofino, British Columbia, Canada www.wildretreat.com

The Sooke Harbour House,

Sooke, Victoria, BC, Canada www.sookeharbourhouse.com

The Post Hotel & Spa, Relais & Chateaux

Lake Louise, Alberta, Canada www.posthotel.com

Manoir Hovey, Relais & Chateaux

Virtuoso & Ensemble North Hatley, Quebec, Canada www.manoirhovey.com

East Winds, Ensemble

St. Lucia, Eastern Caribbean www.eastwinds.com

Hôtel Le Pigonnet

Aix-en-Provence, France www.hotelpigonnet.com

Le Mas de Pierre,

Relais & Chateaux & Ensemble St. Paul de Vence, Provence, France www.lemasdepierre.com

La Villa Maillot,

Preferred Hotels & Resorts Paris 16ème, France www.lavillamaillot.com

La Villa Haussmann,

Paris 8ème, France www.lavillahaussmann.com

Borgo Santo Pietro,

Relais & Chateaux & Virtuoso Chiusdino, Siena, Italy www.borgosantopietro.com

Villa La Vedetta

Concerto Fine Italian Hotels Florence, Italy www.villalayedettahotel.com

Hotel Il Negresco

Concerto Fine Italian Hotels Forte Dei Marmi, Italy www.hotelilnegresco.com

Sant Pere del Bosc

Costa Brava, Barcelona, Spain www.santperedelboschotel.com

Castell d'Empordà

Costa Brava, Barcelona, Spain www.castelldemporda.com