



## East Winds features elegant room upgrades & summer offers



April 2017

Dear Colleague,

**East Winds** ([www.eastwinds.com](http://www.eastwinds.com)) Nestled on the beautiful East Caribbean Island of St. Lucia, with its lush vegetation, cerulean blue waters and magnificent World Heritage-designated Pitons, East Winds offers an ideal getaway. The team at East Winds Saint Lucia is excited about their new upgrades and renovations, including the complete remodeling of Ocean Front Rooms and bathrooms. All Deluxe Cottages now feature stunning new bathroom facilities, including new vanity cabinets made from locally sourced woods, and decorative handmade sinks crafted and designed by a local pottery artist. Guests will continue to enjoy the popular sunken showers,

which have been refitted and tiled, and they will love the new Molton Brown amenities.



**East Winds** was recently rated #1 hotel out of 13 hotels on Gros Islet, and #8 among the Top 25 Hotels in the Caribbean, by Trip Advisor in 2016. In 2015, East Winds claimed the title of Best Hotel in St. Lucia by achieving gold status, with its prestigious placing among the Top Ten Resorts in all of the Caribbean by US News & World Report Travel..

We are looking forward to welcoming you and your clients to this world-class, all-inclusive wellness resort, located on the northwest Caribbean side of the island, adjacent to crystal clear waters and two live reefs, featuring fine food, fine wines & Champagne, an abundance of activities (yoga, Pilates, water sports), exclusive tours and nightly entertainment. Offering an intimate, relaxed ambience with exemplary service, East Winds has a soul, a heartbeat and wonderful staff to make it happen.

## Special Offers

**SPECIAL 20% SAVINGS on stays of 7 nights or more**

**Booking window: Any time before travel**

**Travel Window: 1 April – 1 July 2017**

**Valid: On all new bookings in all room categories**

**SPECIAL 35% SAVING on stays of 7 nights or more**

**Stay a minimum of 7 nights and receive 35% saving on the first room  
(for families booking a second room for children – that room is priced at 50%)**

**Booking Window: Any time before travel**

**Travel Window: 1 July – 31 August 2017**

**Valid: On all new bookings in all room categories**

**To benefit from this offer reservations must be made through Moira  
Fitzpatrick at [mfcons@bismail.com](mailto:mfcons@bismail.com) or 604-602-1282 or 1-866-322-7199.**

### **30 Rooms/Suites**

Accommodation includes 30 rooms, 26 of which are in 13 individual duplex cottages, each elegantly furnished with private patios and set amongst the verdant gardens. With garden views or ocean views, some units offer secured connecting doors through the patio to accommodate friends or families who wish to be together. All units include private bathroom with shower, telephone, safe, ceiling fan, coffee/tea facilities, and fridge stocked daily with soft drinks and beer.



## All Inclusive Dining Options

The hotel's gourmet restaurant the **Flamboyant Room** offers a 4-course table d'hote menu or weekly BBQ plus a choice of carefully selected wines from several different countries. Executive Chef, Tomislav Cukman and his team use fresh local ingredients prepared with classical French techniques. Fresh fish is delivered daily by local fisherman and fresh lobster is available in season. The restaurant also offers an all-day, light fare menu. Breakfast and lunch are served buffet style; afternoon tea is served poolside in the Jasmine Tea Room. Guests have a choice of 4 different bars/lounges, including a self-service swim-up bar. All inclusive beverages include those in the restaurant and bar – mineral waters, premium wines, spirits, soft drinks, Champagne in the evening; a weekly Manager's Champagne cocktail party



### **Wellness Retreat**

The hotel offers free early morning yoga & Pilates classes in specially designed open-air Yoga Pavilion; an outdoor gym/fitness facility (a one km fitness trail with 20 different fitness stations); healthy homemade smoothies, blood boosters, fat burners, energy boosters and more; choice of 21 different vegetarian dishes per week for the evening table d'hotes; gluten-free dishes upon request, including gluten-free bread.

### **Wedding & Conference Facilities**

The hotel offers complimentary wedding packages that include all the necessities (fees, license, decorated venue, bouquet & boutonniere, cake) plus a Champagne dinner for the Bride & Groom. Optional Extra's include a steel band, extra champagne and a photographer.

### **Botanical Garden**

The hotel's beautiful gardens, set in 12 tropical acres with more than 100 different species of plant life and some 34 species of birds. Guests can use the illustrated guide in their room to explore the garden or ask the head gardener to introduce the local flora and fauna.



### **Amenities & Activities**

- Hotel amenities include a swimming pool, gift shop, in-room spa treatments, shuffleboard, table tennis and all manner of water sports, including dive packages (available for PADI qualified divers), complimentary use of pedalos, kayaks, aqua-view boards, snorkeling equipment and Hobbiecats -- free lessons available. Wildlife viewing includes turtle watching (Apr – Sept) and bird watching.
- A steel band plays Saturdays during gourmet lunch buffet, and local musicians perform regularly, including playing on the hotel's venerable Steinway piano.
- The hotel also offers cooking demonstrations, guided walks, cocktail classes, rum tastings, local shopping trips plus "exclusive" tours for their guest.
- A Pre-Arrival Check list - provides guests with an email prior to arrival, allowing them to choose such things as extra pillows, the contents of the mini-bar, etc.

**For reservations, to VIP your clients & add an amenity, please contact  
Moira Fitzpatrick at 1-604-602-1282, 1-866-322-7199 or [mfcons@bismail.com](mailto:mfcons@bismail.com)  
[www.moirafitzpatrick.com](http://www.moirafitzpatrick.com)**



## PROPERTIES REPRESENTED BY MOIRA FITZPATRICK

Please call Moira for bookings, "VIP" treatment and an added amenity at all of the properties.

### **The Post Hotel & Spa**

Relais & Chateaux  
Lake Louise, Alberta, Canada  
[www.posthotel.com](http://www.posthotel.com)

### **Clayoquot Wilderness Resort**

Relais & Chateaux & Virtuoso  
Tofino, BC, Canada  
[www.wildretreat.com](http://www.wildretreat.com)

### **Sooke Harbour House**

Sooke, Victoria, BC, Canada  
[www.sookeharbourhouse.com](http://www.sookeharbourhouse.com)

### **Manoir Hovey, Relais & Chateaux**

Virtuoso & Ensemble  
North Hatley, Quebec, Canada  
[www.manoirhovey.com](http://www.manoirhovey.com)

### **Borgo Santo Pietro**

Relais & Chateaux & Virtuoso  
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### **Hotel Le Pignonnet**

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### **La Villa Maillot Arc de Triomphe**

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**Villa La Vedetta**

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**Hotel Il Negresco**

Concerto Fine Italian Hotels  
Forte Dei Marmi, Tuscany, Italy  
[www.hotelilnegresco.com](http://www.hotelilnegresco.com)

**East Winds**

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