

## **EXQUISITE HOTELS AND RESORTS**

### REPRESENTED BY MOIRA FITZPATRICK

www.moirafitzpatrick.com

April, 2012

Dear Colleague:

Now that rhododendrons and magnolias are blooming, spring is in full swing and couples are planning getaways to avoid the summer rush while families are looking ahead to summer adventures. It is time to encourage travel and take advantage of the great agent promotions our properties have to offer.

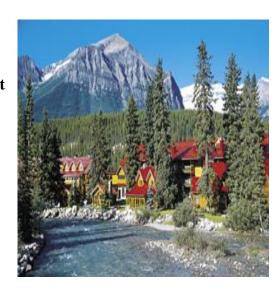
Moira's TA Contest 2012 - Relais & Chateaux Hotels in Spain & Portugal are offering a travel agent prize of a 7-Night Deluxe Trip. If agents book any new room nights at R&C hotels in Spain & Portugal and let Moira Fitzpatrick know, their name will be entered in a contest to win 7 nights B&B in the country they book AND they can decide their own itinerary (maximum 2 nights per hotel) based on space availability. Agents can submit one entry per each room-night booked. The contest will run for bookings until the end of the year and the prizes will be drawn November 30th, 2012. The prizes can be redeemed in 2013. In addition to being entered in the contest, MF will provide an extra amenity for clients booked at the R&C hotels. For reservations please call R&C 1-800-735-2478 or Moira 1-866-322-7199.

**Sparkling Hill Resort is** offering a **Travel Agent Incentive** – **if you book 25 guests you receive one free night** – this is available for new bookings through Dec 22, 2012. Agents must track guest names, travel dates, number of nights, reservation confirmation numbers, and submit to <u>wendy.patriquin@sparklinghill.com</u> to redeem incentive. This offer requires agents to present valid IATA IDs.

#### **RELAIS & CHATEAUX HOTELS**

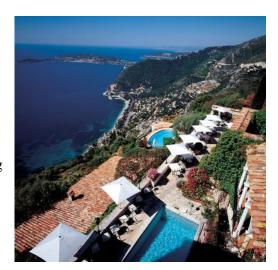
THE POST HOTEL & SPA (www.posthotel.com) This legendary hotel and spa in the Canadian Rockies will hold its eighth annual Wine Summit Lake Louise 2012, May 24 – May 27. A silent auction will be held to support the Kids of Cancer Care Foundation -- \$370,000 has been raised to date. MF highly recommends Rocky Mountaineer's rail tour from Vancouver to Jasper with self-drive to Lake Louise and the Post. After a few luxurious nights enjoying the hotel's amazing cuisine and fine wines, and sampling the area's many summer activities, travelers can drive to Banff and depart from Calgary. Two-night Spa, Gourmet and Romance packages are available.

Please contact Moira for a special amenity in the room.



### CHATEAU DE LA CHEVRE D'OR - Virtuoso (www.chevredor.com)

The award-winning Chateau in the village of Eze is offering **Love in Eze**, a one-night romance package that includes accommodation, continental breakfast, welcome champagne and fruit basket, romantic bath with essential oils and candles, and surprise gift from 275 euros pp dbl. The **Gourmet Discovery Package** includes two nights' accommodation, American breakfasts, welcome gift, lunch on the terrace, and dinner in hotel's 2-star Michelin restaurant – starting from 845 euros pp dbl. The hotel also offers **pre- and post cruise packages** for 2012 from Nice and Monte Carlo. **Please contact Moira for bookings and an amenity in the room.** 



Relais & Chateaux properties in Spain (19 hotels; 9 Grand Chefs) and Portugal (7 hotels; 1 Grand Chef) are sprinkled over different regions – each with its own traditions, cuisine and culture.

MAS DE CANICATTI (www.relais.com/canicatti) Located 20 km from Valencia, Spain, this heritage stone country house nestles in an orange grove, the inspiration for an extensive wellness program in the Orange Spa, which features a vitamin cure, baths bubbling with quarters of lemons, oranges and grapefruit plus facial treatments based on citrus zest. The Spa also offers a Turkish bath, hydrotherapy showers, sauna, hot tub and gym. With 16 rooms and 11 suites, the hotel offers an outdoor pool, Arabic-style patio and two restaurants – the Càdec, which serves seasonal Mediterranean cuisine, and a terrace café and barbecue, specializing in grilled meats and paella. Nearby activities include golf and horseback riding. Please contact Moira for a special amenity in the room.



VALLDEMOSSA (www.relais.com/valldemossa) Housed in two 19th century stone houses overlooking the Tramuntana mountain range and Palma Bay, this 12-room hotel, formerly the Carthusian Monastery of Valldemossa, once inspired guests Frederic Chopin and George Sand. Located in one of the most picturesque towns in Mallorca, the multi-level hotel is set in a complex of gardens and terraces in the midst of seven hectares of orange and olive groves. French-style rooms feature antique furniture and works of art, and meals are provided in the hotel restaurant. A spacious outdoor swimming pool is located in the gardens, along with a bar. Nearby activities include golf and hiking. Please contact Moira for a special amenity in the room.



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VILA MONTE RESORT (www.relais.com/vilamonte) A country resort in rural Algarve, just 10 km from the beach and a few minutes from Faro, Portugal, this magnificent Andalusia-style manor with Moorish accents is surrounded by lavish gardens and equipped with a beauty salon, the renowned Orangerie restaurant, and the Kabash Spa with outdoor pool, sauna, hammam and fitness room. The 53 elegant guestrooms range from single rooms to the spacious Villa Indigo. The 3-hotel pitch & putt course, driving range and putting greens will appeal to golfers. With more than 30 golf courses nearby, the Algarve is considered one of the world's top golf destinations. Please contact Moira for a special amenity in the room.



# LUXURY BOUTIQUE HOTELS

# CLAYOQUOT WILDERNESS RESORTS & SPA – Virtuoso

(www.wildretreat.com) This safari-style luxury tent camp and adventure resort offers nature lovers the perfect setting for honeymoons, weddings, anniversaries or vow renewals – from deserted white sandy beaches to forest fern gardens. The resort is also offering a variety of Combination Packages with Siwash Lake Ranch in the Cariboo, Pacific Yellowfin Charters, Churchill Wild, Sonora Resort in the Discovery Islands and Nimmo Bay in the Great Bear Rainforest. Recent resort upgrades include 12 luxury ensuite bathroom tents. Agents receive booking commissions of 10% on the total value of resort packages. Please contact Moira for bookings and receive a shipment of BC Sockeye smoked salmon.



## **EXECUTIVE HOUSE HOTEL** (www.executivehouse.com)

This European-style boutique hotel is ideally located in the heart of historic downtown Victoria, BC, and the Inner Harbour. Currently, the hotel offers the West Coast Women's Package, which includes a one night's stay in a deluxe harbour-view room and a manicure or pedicure, plus a mini bottle of sparkling wine and a box of Rogers' chocolates, and one spa treatment for CDN\$225 pp dbl. Spring visitors will enjoy the splendid gardens of Victoria, including the world famous Butchart gardens, which offers colorful spring/summer displays. Other activities include hiking, biking, whale watching, and golf. Please contact Moira for a special amenity in the room.



resort offers a special package – the **Girls Wellness Getaway**, which includes two night's accommodation in a Deluxe Lakeview room, a tote bag and water bottle for each guest, \$100 KurSpa credit pp, a two-course dinner for two, welcome cocktails and a resort and spa orientation tour. The package is available through June 30 and from Sept 1 to Oct 31 for \$425 pp; and from July 1 to Aug 31 for \$465 pp dbl. The resort's 2-night **Couples Escape** includes a welcome cocktail, 3-course dinner for two and two \$150 KurSpa vouchers. **Please contact Moira for bookings and a nice bottle of Okanagan wine in the room.** 



VILLA LA VEDETTA (www.villalavedetta.net) This romantic five-star boutique hotel sits atop Piazzale Michaelangelo, offering an ideal base for spring travelers who wish to explore Florence during the day and spend the evenings relaxing in a quiet urban retreat with amazing city views. The hotel offers an array of packages – it's **Shopping in Florence package** includes three nights' accommodation, daily buffet breakfast, dinner for two at Ornice restaurant with special tasting menu (4 dishes and selection of 3 wines), one shopping day (4 hours) with personal shopper and lunch, guided tour of famous Florentine outlets (4 hours). Please contact Moira for best available rate and bottle of Chianti in room.



For reservations and brochures or to VIP your clients please contact Moira Fitzpatrick of Exquisite Hotels & Resorts at 1-604-602-1282 or mfcons@bismail.com

Very best wishes,

Moira

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